



Integrated Cultural Landscape Management for Local and Global Sustainability From Local Culture to Global Markets 20 march 2015, Mação



#### **About Us**



#### **VISION**

To become an active voice in Portugal on the subjects of sustainability, citizenship and entrepreneurship, in order to boost the construction of an innovative, inclusive, fair and dynamic society that is capable of promoting the sustainable development of Portugal.

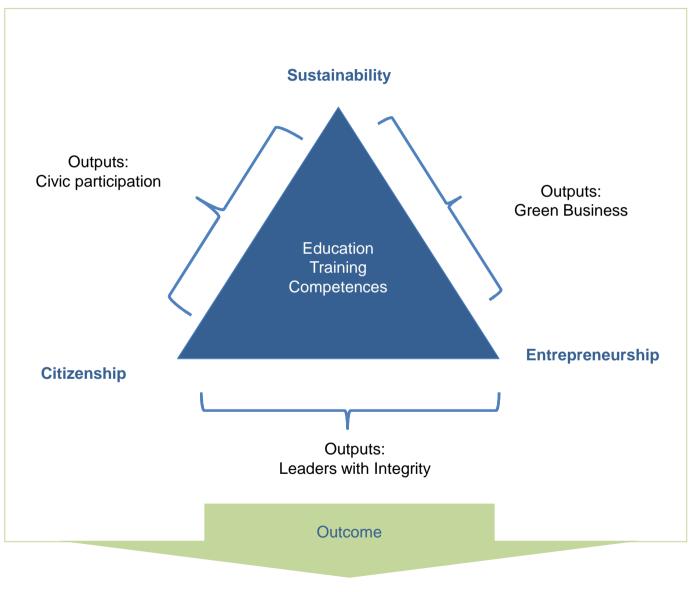
#### MISSION

To empower a new generation of leaders in Portugal with interdisciplinary knowledge and skills on the issues of sustainability, citizenship and entrepreneurship.

Promotion of humanistic, intercultural, creative and practical knowledge amongst the youth, the executives and the general population, in order to develop a new vision on the role of the individual in regards to promoting sustainable development and citizenship.



#### **Our Model**



Sustainable, inclusive and smart economy

## What we want to be in 2020:



Production and Democratization Center of Knowledge

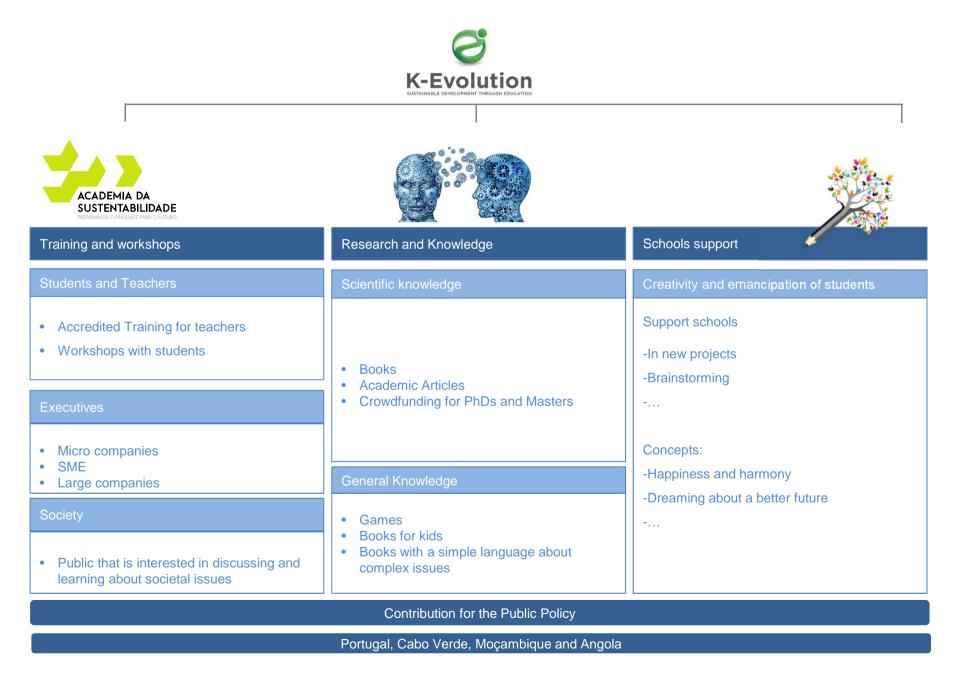
in the areas of

Citizenship, Ethics, Sustainability and Corporate Responsibility





#### What we want to do in 2020



#### So far between 2014 and 2015, Workshops

Youth day in Santarém, 2014

200 students







2015: Public consultation on "Green economy commitment" by Portuguese Government

400 students







2015: JEVE

Funded by Gulbenkian and EEA Grants

Promoting Green Jobs and Green Skilss







#### So far between 2014 and 2015, scientific papers



Training and Others

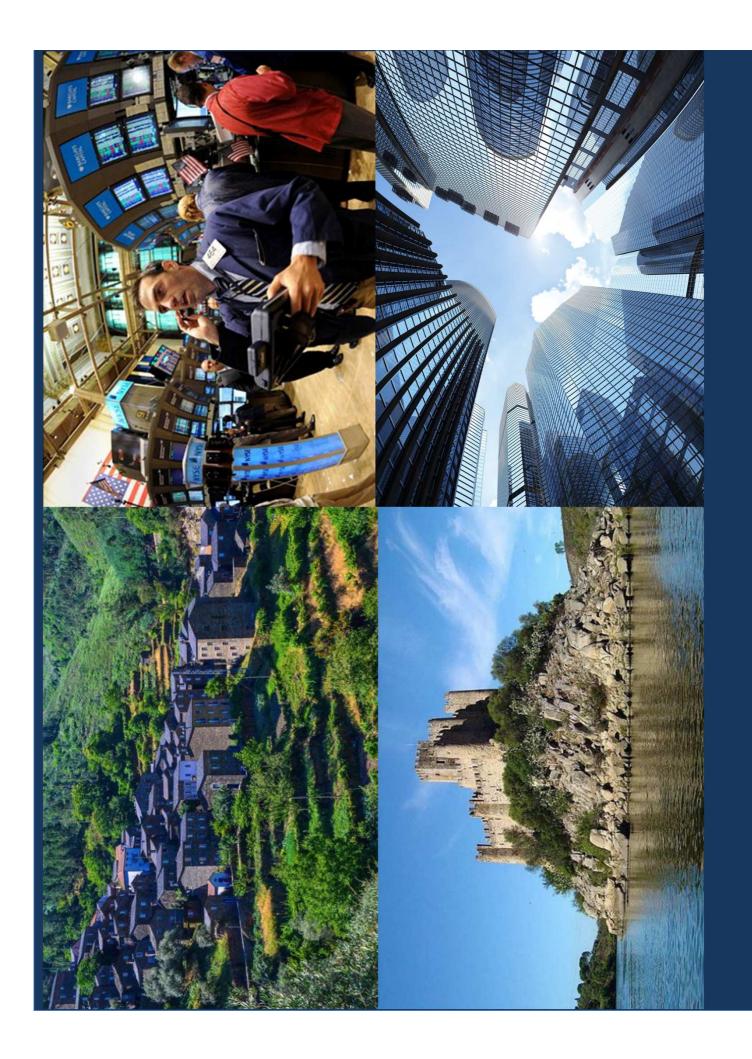
Erasmus + call (piloting KE model) Partnership with Cabo Verde University Portugal 2020 Calls Partnership with Local Municipalities, eg. Santarém



We aim to bring Virtue and Conscience to the economics and management practices/ theories



## "From Local Culture to Global Markets"



# Primark Scandal: Second Shopper Finds 'Forced Labour' Label







# How can these two worlds have a conversation?

# The Fundamentals, as we know them, are wrong

Capitalism (private market) has no Conscience and no Ethics

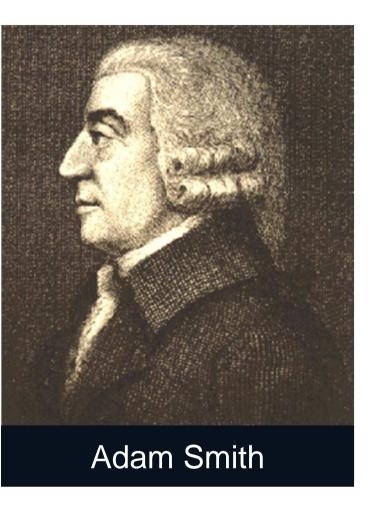
Adam Smith was the father of Capitalism (market economy)

## The real "Fundamentals"

"No society can surely be flourishing and happy of which by far the greater part of the numbers are poor and miserable."

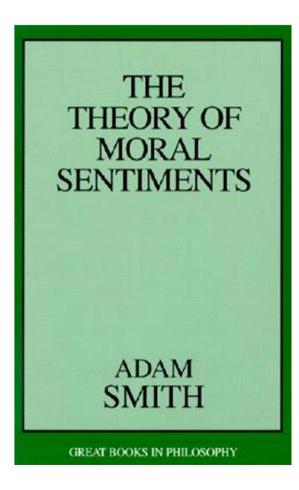
"It is not very unreasonable that the rich should contribute to the public expense, not only in proportion to their revenue, but something more than in that proportion."

"Mercy to the guilty is cruelty to the innocent."



# Adam Smith was a Liberal and a capitalist with a conscience

How selfish soever man may be supposed, there are evidently some principles in his nature, which interest him in the fortune of others, and render their happiness necessary to him, though he derives nothing from it, except the pleasure of seeing it."



# The Real "Free Market" Assumption

"The first thing you have to know is yourself. A man who knows himself can step outside himself and watch his own reactions like an observer."

Adam Smith

"Any animal whatever, endowed with well-marked social instincts, the parental and filial affections being here included, would inevitably acquire a moral sense or conscience as **soon as its intellectual powers had become as well developed**, or nearly as well developed, as in man."

Darwin



Economic Agent has conscience

Economic Agent behaves ethically because he/she feels pleasure on it

# What do we teach in Management and Economics Schools?

## **Economic Agents are Rational**

- People maximize his/hers utility by consuming as mutch as possible
- Companies produce as much they can in order to maximize profits
- Information is accessable to all people in the same way

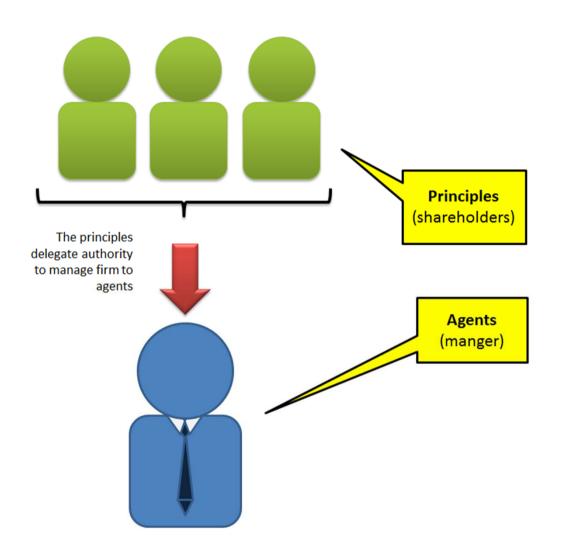
Why do we teach this?

So that we can assume that it is possible to anticipate the reaction of people and have economic models about the future

#### The invisible hand of Adam Smith

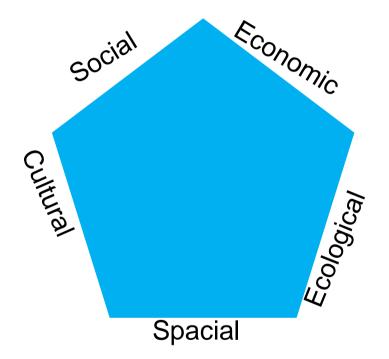


## **The Principal-Agent Theory**



## What SHOULD we teach in Management and Economics School?

# Management and Economics inside global systemic ecosystem



#### **Re-Creating Management and Economics**

- Stakeholder Model instead of Shareholder Model
- Conscience instead of Agency
- Humanistic Management Theory
- Consumption with moral values and not only utility
- Ethical Finance: Ethical Banks, SRI Funds
- Ethical companies: Capiltalism with Conscience, B Corps
- The economic value of ecosystem services

**Re-Creating Management and Economics** 

All of these topics:

•Include the future in today's decisions

•Attribute a value about the future

•See economic agents as people and citizens

We will only be able to have conversations between "Local Culture" and the "Global Markets", if we teach those who will decide about new economics and management theories.

Otherwise this is all about wishful thinking!



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